

Mileutis was selected as an emerging company back in 2016 at the very first Animal Health Innovation Europe event. Before our 2021 event, David Javier Iscovich, CEO of Mileutis, gave us his experience of the event, how it has aided the company's growth and his thoughts on why Animal Health Innovation Europe remains the must attend event in the Animal Health industry.

How has Mileutis been involved with Animal Health Innovation events since 2016?

Mileutis was selected as an emerging company by the selection committee of the first Animal Health Innovation Europe held in 2016 with additional inspiring companies. That same year, Mileutis was elected to present at the KC Animal Health Investment Forum and thereafter at the VetHealth Global™ event. Over the years, Mileutis has regularly attended Animal Health events as well as additional scientific and finance events. Earlier in January, we were honored to present at

the 39th Annual J.P. Morgan Healthcare Conference and had the opportunity to present our vision (virtually this year) to our colleagues and friends.

What was the experience of presenting as a start-up at the 2016 event like?

Mileutis was elected to present in 2016 in the late-stage development company group. As it was the first Animal Health Innovation Europe, which brought together CEOs and leaders from the animal health industry, along with entrepreneurs and innovators for the first time, you could feel in the air the enthusiasm and anticipation of all parties involved. During the presentation at the 2016 event, we revealed data and information of our technology platform and leading programs which were presented for the first time. The feedback was inspiring, with many positive interactions held at the event and after the event which led to the growth of the company.



In what ways have the Animal Health Innovation events helped Mileutis to grow?

Mileutis' participation in Animal Health Innovation Europe since its inception enabled the company to grow mainly by offering an optimal exposure and networking platform allowing us to meet the animal health leaders and experts and interact under a familiar and personal atmosphere every February. Such interactions have contributed to the continuous growth of Mileutis.

What has Mileutis found to be the most valuable part of the Animal Health Innovation events?

The networking opportunities at the events allowed Mileutis to introduce our vision and unique technology to leaders in the animal health industry.

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What advice would you give to animal health start-ups that are seeking funding?

The most important aspect of any successful undertaking, in my opinion, is the team. Of course, any successful company needs to have either a cutting edge technology or business model, strong IP and a relevant and lucrative market, but eventually the team needs to execute the plan. This could be a successful fundraising, development plan or launch of product. I would advise any start-up or entrepreneur, to focus on the right equilibrium between innovation and operation.

What do you think 2021 is going to look like for the animal health industry?

Over the past few years, we have experienced an inspiring evolution and transformation of the animal health industry. At the innovation level and through investors, that are sophisticated enough like NovaQuest, that will continue to increase the level of financing in the animal health industry. This will lead to an exponential increase in innovation beyond the revenue stage companies.

At the macro level, the current pandemic has further made visible to all the interconnection between all living creatures on earth. I believe that this will further strengthen the understanding of the important role that the animal health industry plays in our world, and will lead current leaders at all levels to pursue and introduce long-term and sustainable solutions to the market.

