6<sup>TH</sup> ANNUAL -

## ANIMAL HEALTH INNOVATION Europe

**WELCOME TO** 

ANIMAL HEALTH INVESTMENT E

the futur

al health

Shaping the Future of Animal Health

VIRTUAL EVENT • GMT • 22 - 23 FEBRUARY 2021 • VIRTUAL NETWORKING AVAILABLE 22 - 26 FEBRUARY

### WHAT'S NEW FOR 2021

**Virtual Networking** Reimagined

Leadership Keynotes

**Innovation Beyond Pharmaceuticals** 

A Wider Array of **Stakeholders** 

"Every industry has what I call "Innovation Hubs" and this has got to be one of the best in our industry" **Jeff Simmons, Elanco** 









### **KEY SPEAKERS**



**Jeff Simmons President and Chief Executive Officer** Elanco



Jo Malone **Chief Executive Officer Vet Partners** 



Kristin Peck **Chief Executive Officer** Zoetis Inc.



Sven Smit Senior Partner McKinsey & Company



Phil Wilkinson OBE Vice President AVEC



Jean Scheftsik de Szolnok Member of the Board of Managing Directors and Head of the Animal Health Business Unit Boehringer Ingelheim



Jason Clay SVP, Markets and Executive Director. the Markets Institute **WWF-US** 



Sophie Throup Head of Agriculture, Fisheries and Sustainable Sourcing **WM Morrison Supermarkets Plc** 





Gilles Guillemette Vice President. **Healthcare Services** Chewy













Animal Health Innovation Europe showcases the most exciting innovations in animal health and nutrition, connecting those businesses with financial investors and strategic corporate partners, making it the sector's premier investment forum in Europe.

Join us to hear investment pitches, network with C-Suite Executives and learn from CEO-level panel discussions that address the trends and market dynamics of the animal health industry, across all species. This year's virtual format gives us a unique opportunity with our programming to involve a wider array of stakeholders and key participants in the value chain so we can address the full scope of how animal health impacts pet owners, veterinarians and farmers today.

## GLOBAL ADVISORY BOARD

The Global Advisory Board is a prestigious group of individuals with extensive experience in the animal health space. This group is responsible for guiding the production and development of the global Animal Health Innovation Series.



Sébastien Huron Chairman of the Executive Board and CEO Virbac Santé Animale



**Rob Kelly** Executive Vice President, President International Operations Zoetis Inc.



Aaron Schacht Executive Vice President Innovation, Regulatory & Business Development **ELANCO** 



Jean-Luc Michel Senior Vice President. Head of Global Strategic Marketing **Boehringer** 

Ingelheim



Animale



Marc Prikazsky Chairman and Chief Executive officer Ceva Sante



George Gunn Founder and Partner Stonehaven Consulting



Alan Mackay Executive Partner and Founder **GHO Capital** 



Linda Rhodes Independent Animal Health Expert



Kathy V. Turner Corporate Vice President, EMEA & Asia Pacific **IDEXX** 



Dave Ross Chief Executive Officer Agri-EPI Centre Ltd



## VIRTUAL. NETWORKING. REIMAGINED.

We have advanced our networking capabilities to help you recreate the unexpected business interactions that are so valuable at our face-to-face events. This includes:

- ✓ Virtual roundtable discussions of 8 people
- Workshop groups of 20+ people
- ☑ Interactive content delivery



## **NEW AND EXPANDED DISCUSSIONS FOR 2021**

Including insights on:

- Sustainability and efficiency in the protein supply chain has become a critical conversation for the production animal industry.
- The accelerated use of digital solutions in the pet sector due to covid-19 and the future of pet care delivery.



## **FOR 2021 OUR CONTENT WILL COVER**

- How the Animal Health Industry Will Continue to Generate Value Through the Covid-19 Pandemic
- New Approaches to Achieving a More Sustainable, **Efficient and Productive Protein Supply Chain**
- The Future of Pet Care Delivery in a Post-Covid World
- New Approaches to Stimulate Technology Adoption and Enhance the Productivity of European Farmers.

Animal Health

# ANIMAL HEALTH INNOVATION Europe Who We Connect You With

## Network with Global Heads, VPs and Directors of;



Early to Mid-Stage Aqua and Animal Health Companies globally

Business Development and Strategic Teams

from Large Pharmaceutical Companies



Leadership from Regional & Multinational Animal Health and Fish Feed Corporations





Venture Capital and Private Equity Investors



Market Intelligence and Consultancy Groups

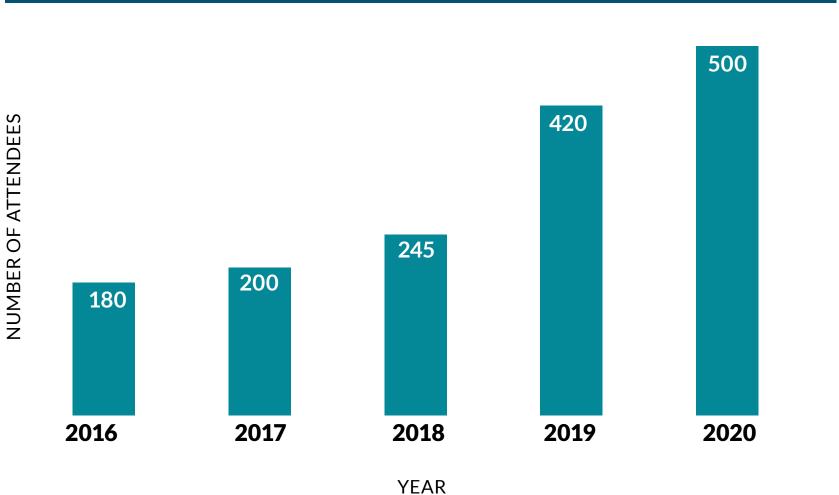


Universities and National Regulatory **Bodies** 

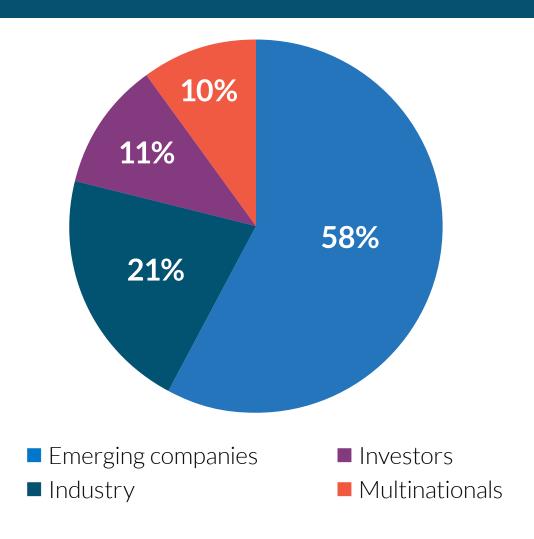


**Government Officials and Ministers** of Agriculture

#### **ANIMAL HEALTH INVESTMENT EU JOURNEY (Attendees)**



### 2020 AUDIENCE BREAKDOWN





"An exceptional source of Industry Experts discussing very relevant content in a well-managed virtual platform, to keep the pulse of the industry and conduct valuable networking."

Brian Axe, NQ Capital



"I like to meet the little companies that are coming and talking about all their innovation, which is something you don't get at most conferences so this is unique in that respect."

Linda Rhodes, Independent Animal Health Expert

## INNOVATION SHOWCASE

The showcase is a unique opportunity for emerging companies with amazing technology to present in front of the industry's most influential figures and investors. 20 start-ups, hand-picked by the Selection Committee, introduce themselves and their innovations and achievements on the main stage. This year, our presenting companies will be split into two distinguishable sections that will run across the show:



- This was perfectly geared to start-ups, a great series of panels with relevant content and the opportunity to meet many potential investors, partners, and others in the space."
  - -Jolyon Martin, Petmedix

- "Meeting the experts and experienced business people who were genuinely interested in making my Start-up happen was amazing. Without doubt, those three days have saved me six months' unnecessary work."
- Ciaran Walsh, The Dog Internet of Things

## SELECTION COMMITTEE

This esteemed group is responsible for identifying and evaluating innovative emerging companies for presentation as part of our Innovation Showcases. Each of our committee members has an extensive breadth of experience and knowledge across animal health and nutrition industries and will be available for meetings at the conference.

If you're an emerging company with an exciting and disruptive technology for animal health, apply to pitch in the showcase today.



**Charles Hoare** Managing Director, Head of European Healthcare





Partners, LLC Paul Dick President, Paul Dick & Associates Ltd and Managing Partner, Vet Venture

Spencer Swayze

**Paine Schwartz** 

Managing Director



Julia Stephanus Founder and President

Co-founder &



Principal **Anterra Captial** Cindy Cole Partner

**Digitalis Ventures** 

Maarten Goossens



Sarai Kemp **VP** Business Development Trendlines AgTech

Capital Inc.



Tom Prins Head of Dealflow AquaSpark



Bruce Taillon Senior Director. External Innovation

## OUR INDUSTRY-LEADING SPEAKERS



Tina Hunt
General Manager
UK/ Ireland
Elanco



Jo Malone
CEO
Vet Partners



Jeff Simmons
President and CEO
Elanco



Jean Scheftsik
de Szolnok
Member of the Board
of Managing Directors
and Head of the Animal
Health Business Unit
Boehringer Ingelheim



Sébastien Huron
Chairman of the
Executive Board and
CEO
Virbac Santé Animale



Kristin Peck
CEO
Zoetis Inc



Richard Hobson
Chief Executive Officer
Herdsy



Jamie Crittall
Co-Founder & Senior
Commercial Director
Virtual Recall



Robert Dawson
Co-Founder
Vet-Al



Davide Rossi
CEO
Fitbark



**Dr Jude Caper**Sustainability Consultant



Aidan Connelly
Chief Executive Officer at
Cainthus, President
AgriTech Capital



Tim Pfister
CEO
LiVe



Wesley Wierson
CEO
LEAH Labs



Charles Hoare
Managing Director, Head
of European Healthcare
Stifel



Will Gibbs
Principal
Octopus Ventures



Carel Du Marchie Sarvaas Secretary General Health for Animals



Dirk Ehle
Executive Vice President
- President Europe
Elanco



Phil Wilkinson
Vice President
AVEC



Lyndsay Chapman
CEO
CIEL



Amanda Burkardt
Founder & CEO
Nutripeutics



Matt Dobbs
Global Chief Medical
Officer at Destination
Pet, Digital Strategy Lead
Stonehaven Consulting



Gudrun Ravetz
Head Veterinary Officer
Simply Health
Professionals



Lauren Carde
VP Operations and
Regulatory Affairs
Paul Dick & Associates
Ltd



Simon Doherty
Expert
World Veterinary
Association



Laëtitia Gerbe
Partner / AVF Fund
Seventure Partners



Joost Matthijssen
Director of Venturing
Nutreco

## OUR INDUSTRY-LEADING SPEAKERS



Patricia Barclay International Life Science lawyer + Business Mentor **Bonaccord Law** 



Jason Clay SVP, Markets and Executive Director, the Markets Institute **WWF-US** 



Alan MacKay Executive Partner and Founder **GHO CAPITAL** 



**Aaron Schacht** Executive Vice President - Innovation, Regulatory & Business Development **ELANCO** 



Jo Malone CEO **Vet Partners** 



**Rob Kelly** Executive Vice President. President International Operations Zoetis



Gilles Guillemette Vice President. Healthcare Services Chewy



**Caroline Povey** Dave Ross Policy Team Leader, Agri-Epi Centre Farming Productivity Defra



**Charlie Sheppy** AVP, Global Commercial Lead **MSD** Animal Health Intelligence



Sourcing

**WM Morrison** 

Supermarkets Plc

Sophie Throup **Sven Smit** Senior Partner Head of Agriculture, McKinsey & Company Fisheries and Sustainable



Dane Kuper Head of Performance Livestock Analytics Zoetis



**Professor Julie** Fitzpatrick Scientific Director Moredun Research Institute



**Amanda Boag** Group Referral Director **IVC Evidensia** 



Maarten Goossens Founding Principal **Anterra Capital** 



CEO

Theo Kanellos Director, Business Development and Alliances Zoetis



"It's the JP Morgan of Animal Health." -George Gunn, Stonehaven Consulting



- Well organized, superior communication, well attended, excellent speakers"
  - -Michael Williams, Professor of Practice, UNC-NCSU Joint Department of Biomedical Engineering & Research Affiliate, **Massachussetts Institute of Technology**

Shaping the Future of Animal Health VIRTUAL EVENT

22 - 23 February 2021

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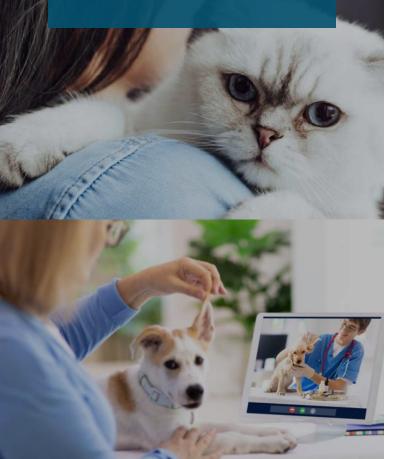


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## DAY ONE MONDAY 22ND FEB 09:00 - 18:30 GMT

09:00 GMT

#### **OPENING PANEL DISCUSSION**

The Impact to the Veterinary Profession in the UK and the Future, Post Covid-19

Hosted by Professor Julie Fitzpatrick, Scientific Director, Moredun Research Institute

Tina Hunt, General Manager UK/Ireland, Elanco

Amanda Boag, Group Referral Director, IVC Evidensia

Jo Malone, CEO of Vet Partners

10:00 GMT

#### VIRTUAL NETWORKING ROULETTE

Each Meeting is 3 minutes - 10 meetings in total

Dive in and meet the delegation at random! Engage in unexpected interactions and perhaps uncover a new opportunity

10:30 GMT

Break

11:00 GMT

#### PANEL DISCUSSION

A View on Financial Investment and Supporting Innovation Across the Animal Health Sector

**Charles Hoare,** Managing Director, Head of European Healthcare, **Stifel** 

Will Gibbs, Principal, Octopus Ventures

Theo Kanellos, Director, Business Development and Alliances, Zoetis

12:00 GMT

#### Break

12:30 GMT

#### VIRTUAL NETWORKING ROULETTE

Each Meeting is 3 Minutes – 10 Meetings in Total

Dive in and meet the delegation at random! Engage in unexpected interactions and perhaps uncover a new opportunity

13:00 - 13:20 GMT

#### ANIMAL HEALTH LEADERSHIP KEYNOTES

10 minutes each, pre-recorded, 5 minutes Q&A, questions collected in advance

Keynote: Fresh Perspectives on Innovation in Animal Health

**Jeff Simmons**, President and CEO at **Elanco** 

13:30 - 13:50 GMT

Keynote: Bark Meets Byte: Reimagining Animal Health in a Digital World

Kristin Peck, Chief Executive Officer, Zoetis Inc.

Dane Kuper, Head of Performance Livestock Analytics, **Zoetis Inc.** 

Jamie Crittall, Co-Founder & Senior Commercial Director, Virtual Recall

14:00 - 14:20 GMT

Keynote: Exciting Opportunities for the Future of Companion Animal Health

Tom Zerzan, President, Companion Animal, Phibro

14:30 - 14:50 GMT

Keynote: Building a Sustainable Future through a One Health Approach

**Jean Scheftsik de Szolnok**, Member of the Board of Managing Directors and Head of the Animal Health Business Unit, **Boehringer Ingelheim** 

15:00 GMT

Break





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## DAY ONE MONDAY 22ND FEB 09:00 - 18:30 GMT

15:30 - 16:30 GMT

#### EACH LED BY A LEADER IN THE FIELD - PRE-SCHEDULED GROUPS, MAX 11 PER SESSION

#### Virtual Roundtables

- 1. The Future for Pet Parasiticides
  Hosted by Elanco
- 2. Livestock Technology & Precision Farming Richard Hobson, Chief Executive Officer at Herdsy
- 3. The Differences Between the Digitisation of Veterinary Medicine and Human Medicine Jamie Crittall, Co-Founder & Senior Commercial Director, Virtual Recall
- 4. Strategic Advice for Start-Ups: Attracting Investments and How to Negotiate
  Hosted by Patricia Barclay, International Life Science lawver + Business Mentor
- Next Steps for the Remote Prescribing of Animal Medicines
   Robert Dawson. Co-Founder at Vet-Al
- 6. Pet Wearables and Devices Davide Rossi, CEO, Fitbark
- 7. Innovation through Partnership: Expanding your R&D Capabilities
  Hosted by Argenta
- 8. How Diversity and Inclusion Impacts Your Business
  Hosted by Skills Alliance
- P. Building Collaborations to Tackle Sustainability Dr Jude Caper, Sustainability Consultant
- 10. Mentoring and Learning An Interactive Game Experience
  Hosted by Paul Dick & Associates

11. What's Standing in the Way of Better Animal Health Intelligence?
Aidan Connelly, Chief Executive Officer at Cainthus, President of AgriTech Capital

- 12. Canine Oncology Opportunities in Translational Medicine
  Hosted by OCR
- 13. Equine: The New Scenarios and Growth Opportunities in the Equine Health Sector Hosted by Zoetis
- 14. Next Steps for Point-of-Care Diagnostics Tim Pfister, CEO, LiVet
- 15. The Next Steps for CRISPR/Cas 9 Technology in Animal Health Wesley Wierson, CEO, LEAH Labs
- 16. Nutritional Health / Feed Additive Co-Development Hosted by Nutreco
- 17. An Omni-Channel Approach to Pet Care Hosted by Elanco
- 18. Addressing Unmet Medical Needs in Companion Animals
  Hosted by Phibro
- 19. Opportunities for Translational Medicine from Human Pharma: What Animal Health Brings to the Table

Hosted by **Boehringer Ingelheim Animal Health** 

16:30 GMT

#### ANIMAL HEALTH LEADERSHIP KEYNOTES

10 minutes each, pre-recorded, 5 minutes Q&A, questions collected in advance

Keynote: Future Opportunities in the Aquaculture Arena Sébastien Huron, Chairman of the Executive Board and CEO, Virbac Santé Animale

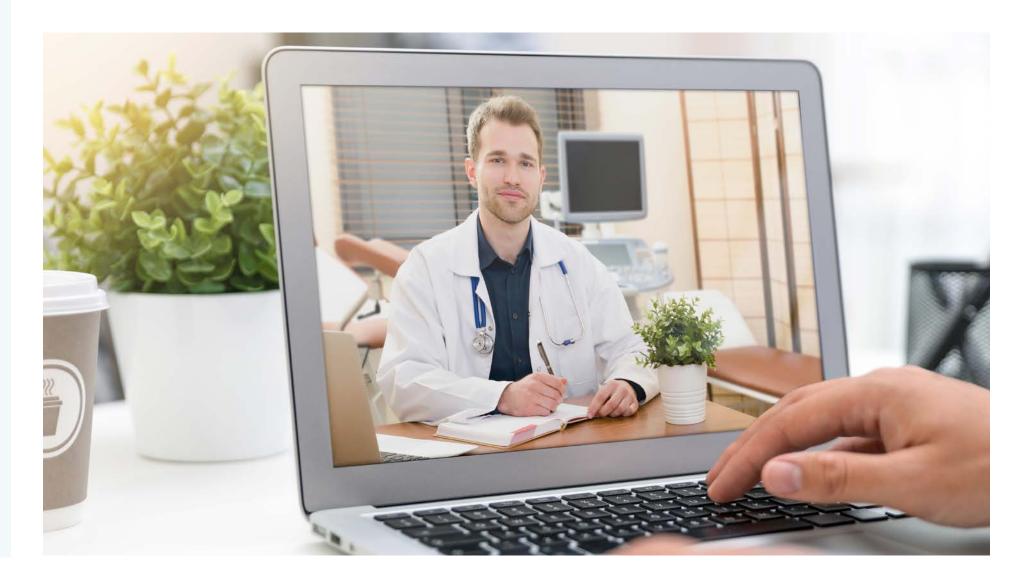
17:00 GMT

Keynote: Resilience & Renewal: Moving to the 'Next Normal' as we Transition Out of Covid-19 Sven Smit, Senior Partner, McKinsey & Company

17:30 GMT

#### VIRTUAL 1-ON-1 MEETINGS

Networking Power Hour: Pre-scheduled 1-2-1 networking via secure video conferencing





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## DAY TWO INVESTMENT FORUM TUESDAY 23RD FEB

09:00 - 18:30 GMT

Simon Doherty, Expert, World Veterinary

Laëtitia Gerbe, Partner / AVF Fund, Seventure

Joost Matthijssen, Director of Venturing, Nutreco

Patricia Barclay, International Life Science lawyer +

09:00 GMT

20 MINUTES, PRE-RECORDED

Opening Keynote: Deep Dive into Innovation and Growth Opportunities for Animal Health in Europe **Dirk Ehle**, Executive Vice President - President Europe, **Elanco** 

09:30 GMT

#### SUPPORTED BY INTERACTIVE Q&A

Opening Panel Discussion: New Approaches to Achieving a More Sustainable, Efficient and Productive Protein Supply Chain

Hosted by Carel Du Marchie Sarvaas, Secretary General, Health for Animals

Dirk Ehle, Executive Vice President - President Europe, Elanco

Phil Wilkinson, Vice President, AVEC

Lyndsay Chapman, CEO, CIEL

10:30 GMT

Break

11:00 GMT

#### **CONCURRENT START-UP PITCHES • CHOOSE ONE**

#### **START-UP PITCHES COMPANION ANIMAL**

#### **Innovation Showcase**

Five Companies to present for their technologies for financial investment or strategic corporate partnerships.

Dragon's Panel to Judge the companies for the 'Innovation Award'

Audience to judge for the 'People's Choice Award' Winners Announced at 16:30pm

#### START-UP PITCHES PRODUCTION ANIMAL

#### **Innovation Showcase**

Five Companies to present for their technologies for financial investment or strategic corporate partnerships.

Dragon's Panel to Judge the companies for the 'Innovation Award'

Audience to judge for the 'People's Choice Award' Winners Announced at 16:30pm

Dragon's Panel:

Amanda Burkardt, Founder & CEO, Nutripeutics

Matt Dobbs, Global Chief Medical Officer, Destination Pet, Digital Strategy Lead, **Stonehaven Consulting** 

Gudrun Ravetz, Head Veterinary Officer Simply **Health Professionals** 

**Lauren Carde**, VP Operations and Regulatory Affairs at Paul Dick & Associates Ltd

12:00 GMT

**Break** 

12:30 GMT

#### **CONCURRENT START-UP PITCHES • CHOOSE ONE**

#### START-UP PITCHES **COMPANION ANIMAL**

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## START-UP PITCHES

**PRODUCTION ANIMAL** 

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Winners Announced at 16:30pm

Dragon's Panel:

Dragon's Panel:

**Business Mentor** 

**Association** 

**Partners** 

Simon Doherty, Expert, World Veterinary **Association** 

Laëtitia Gerbe. Partner / AVF Fund. Seventure

Joost Matthijssen, Director of Venturing, Nutreco Patricia Barclay, International Life Science lawyer +

**Business Mentor** 

13:30 GMT

#### **EACH MEETING IS 3 MINUTES - 10 MEETINGS IN TOTAL**

#### Virtual Networking Roulette

Dive in and meet other attendees at random! Engage in unexpected interactions and perhaps uncover a new opportunity



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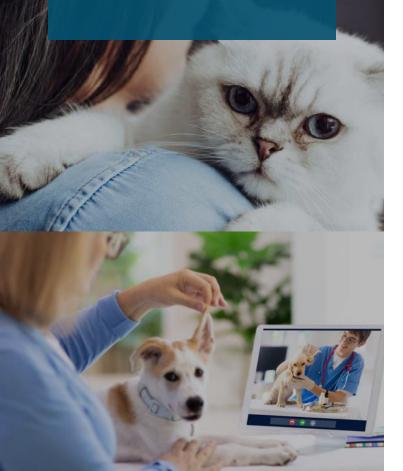


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## DAY TWO INVESTMENT FORUM | TUESDAY | 23RD FEB

## 09:00 - 18:30 GMT

#### 14:00 GMT

Webinar: Animal Health's Role in the Future of Food Production

Jason Clay, SVP, Markets and Executive Director, the Markets Institute at WWF-US

14:30 GMT

#### Break

#### 15:00 GMT

Panel Discussion: Progress and Opportunities in Veterinary Research: Key Therapeutic Areas for the **Future of Animal Health** 

Hosted by: Alan MacKay, Executive Partner and Founder, GHO CAPITAL

Phil Austin, Founding Partner, Anterra Capital

**Aaron Schacht**, Executive Vice President - Innovation, Regulatory & Business, **Elanco** 

Stephen Martin, Global Head of Research, Boehringer Ingelheim Animal Health

15:30 - 16:10 GMT

#### EACH LED BY A LEADER IN THE FIELD - PRE-SCHEDULED GROUPS, MAX 11 PER SESSION

#### Virtual Roundtables Join the same group or pick a new topic!

- 1. The Future for Pet Parasiticides Hosted by **Elanco**
- 2. Livestock Technology & Precision Farming Richard Hobson, Chief Executive Officer at Herdsy
- 3. The Differences Between the Digitisation of Veterinary Medicine and Human Medicine Jamie Crittall, Co-Founder & Senior Commercial Director, Virtual Recall
- Strategic Advice for Start-Ups: Attracting Investments and How to Negotiate Hosted by Patricia Barclay, International Life Science lawyer + Business Mentor
- 5. Next Steps for the Remote Prescribing of Animal Medicines Robert Dawson, Co-Founder at Vet-Al
- Pet Wearables and Devices Davide Rossi, CEO, Fitbark

- 7. Innovation through Partnership: Expanding your **R&D** Capabilities Hosted by **Argenta**
- 8. How Diversity and Inclusion Impacts Your Business

Hosted by **Skills Alliance** 

- 9. Building Collaborations to Tackle Sustainability Dr Jude Caper, Sustainability Consultant
- 10. Mentoring and Learning An Interactive Game Experience Hosted by Paul Dick & Associates
- 11. What's Standing in the Way of Better Animal Health Intelligence? Aidan Connelly, Chief Executive Officer at Cainthus, President of AgriTech Capital
- 12. Canine Oncology Opportunities in Translational Medicine Hosted by OCR

- 13. Equine: The New Scenarios and Growth Opportunities in the Equine Health Sector Hosted by **Zoetis**
- 14. Next Steps for Point-of-Care Diagnostics Tim Pfister, CEO, LiVet
- 15. The Next Steps for CRISPR/Cas 9 Technology in **Animal Health** Wesley Wierson, CEO, LEAH Labs
- 16. Nutritional Health / Feed Additive Co-Development Hosted by **Nutreco**

- 17. An Omni-Channel Approach to Pet Care Hosted by **Elanco**
- 18. Addressing Unmet Medical Needs in Companion Animals Hosted by **Phibro**
- 19. Opportunities for Translational Medicine from Human Pharma: What Animal Health Brings to the Table

Hosted by **Boehringer Ingelheim Animal Health** 

16:10 GMT

#### Break

16:30 GMT

Winners Announced: Innovation Showcase: Dragon's Innovation Award and People's Choice Award Presented by Bruce Taillon, Senior Director, External Innovation, Elanco 17:00 GMT

Panel Discussion: The Future of Pet Care Delivery in a Post Covid World

Hosted by Joseph Harvey, Editor, Animal Health, IHS Markit

Jean-Luc Michel, Senior VP, Head of Global Strategic Marketing Animal Health, Boehringer Ingelheim

**Rob Kelly**, Executive Vice President, President International Operations at **Zoetis** 

Gilles Guillemette, Vice President, Healthcare Services at Chewy

Deb Sharkey, Chief Consumer Officer, Covetrus

17:45 GMT

#### Panel Discussion: New Approaches to Simulate Technology Adoption and Enhance the Productivity **European Farmers**

Hosted by Dave Ross, CEO, Agri-Epi Centre Caroline Povey, Policy Team Leader, Farming Productivity at Defra Charlie Sheppy, AVP, Global Commercial Lead at MSD Animal Health Intelligence Sophie Throup, Head of Agriculture, Fisheries and Sustainable Sourcing, WM Morrison Supermarkets Plc 18:30 GMT

Virtual Networking Power Hour: Pre-scheduled 1-2-1 networking via secure video conferencing



## WEDNESDAY 24TH FEB

14:00 - 15:00 GMT

Workshops are by invitation only and run by Supporting Partners.

13:00 - 14:00 GMT

**WORKSHOP 1:** 

Novel Animal Health Products: Taking Ideas to Market

Hosted by **Klifovet** 

**WORKSHOP 2:** 

Solution Innovation: How to Build Valuable Animal Health Partnerships

Hosted by **Zoetis** 

14:00 - 14:30 GMT

Break

14:30 - 15:30 GMT

**WORKSHOP 3:** 

DNA transformation in Animal Health: Lessons from lifesciences, agriculture and consumer

Hosted by Mckinsey

**WORKSHOP 4:** 

A One Health Approach to Driving Innovation: Partnering on Emerging Technologies Which Add Value

Hosted by **Elanco** 



## **WORKSHOPS AND NETWORKING**





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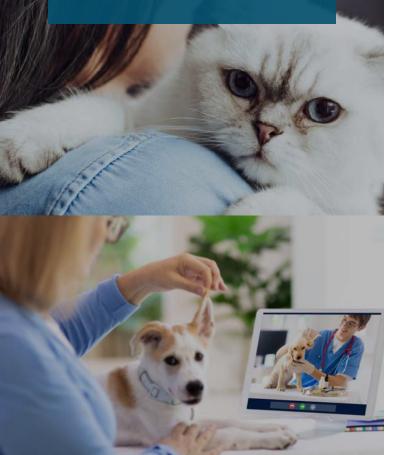


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## OUR PARTNERS

#### **Headline Partner:**



Elanco Animal Health (NYSE: ELAN) is a global leader in animal health dedicated to innovating and delivering products and services to prevent and treat disease in farm animals and pets, creating value for farmers, pet owners, veterinarians, stakeholders, and society as a whole. With nearly 70 years of animal health heritage, we are committed to helping our customers improve the health of animals in their care, while also making a meaningful impact on our local and global communities. At Elanco, we're driven by our vision of Food and Companionship Enriching life and our Elanco Healthy Purpose™ CSR framework – all to advance the health of animals, people and the planet.

#### **Platinum Digital Innovation Partners:**









Knowledge Partner:

& Company

**McKinsey** 

Consulting Partner:

Startup
Development
Partner:

Senior Event Partner:

Silver Event Partner:

Stonehaven Consulting







#### **Gold Digital Innovation Partners:**































## PARTNERING OPPORTUNITIES

#### Based on your objectives, we can create bespoke packages designed specifically for you.

From presenting your expertise on the main stage to hosting an exclusive virtual networking drinks, you can partner with us to showcase your brand and make valuable new connections.

Opportunities predominantly lie in 3 main categories:

#### THOUGHT LEADERSHIP





Industry/research reports

Workshop

Roundtable discussion

Panels & Chairing

Customer & Tech insight sessions

#### BRANDING



Onsite visibility

Webinars and podcasts

Marketing exchange

Virtual Booth Area

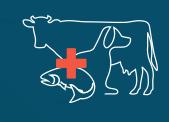
### **NETWORKING**

- Virtual Drinks Reception
- Boardroom Briefings
- One-to-One Meetings



GET IN TOUCH TO LEARN MORE ABOUT HOW YOU CAN GET INVOLVED

Contact Stephen Swarray to find out more swarray@kisacoresearch.com 0203 696 2920



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# OUR PLATFORM: THE VIRTUAL EXPERIENCE

## **TOP 10 BENEFITS OF DIGITAL**

- 1 Tailor Your Agenda
- 2 More Audience Participation
- 3 Improved Audience Visibility
- 4 On-Demand Content
- 5 High Quality Speakers
- 6 More Networking Opportunities

- 7 Save Time & Money
- 8 Increased Content
- 9 More insights
- 10 Business Development Opportunities

TALK TO OUR TEAM
TO FIND OUT OUT MORE

## PREVIEW OUR PLATFORM

A virtual event may be a first for many, take a look at our content and networking platforms to see how easy it really is!





## PRICING

PASS TYPE	STANDARD RATE
TIER ONE Start-ups, VCs, Angel Investors Please note: Those offering consultancy or market intelligence services do not qualify for this rate	£599
TIER TWO Animal Health Companies, Pharmaceutical Companies, CROs, CMOs, Consultants, M&A Advisors, Private Equity, Incubators, Accelerators and Distributors	£1,799

#### BIG SAVINGS WITH BIG BOOKINGS

SAVE 10% - Book a team of 3+

SAVE 15% - Book a team of 5+

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Team discounts are only valid on industry rates and not in conjunction with any other offer or promotion. Payment Terms: Please note that all prices are plus VAT and a £49 processing fee will apply to any invoices requested. All Prices are in GBP. All Early Bird discount prices, including Group Discounts, must be paid in full by deadlines provided above. No discount offers can be combined with any other offer. Please note if you are a UK based company VAT will be added to your total payment. Please view our Cancellation Policy. QUESTIONS? Please email events@kisacoresearch.com.