



6TH ANNUAL
**ANIMAL HEALTH, NUTRITION
 & TECHNOLOGY INNOVATION
 USA**

12 June - Workshops and Networking
13-14 - Conference Days
BOSTON, USA

Shaping the Future of the Animal Health Industry by showcasing innovations in Prediction, Prevention, and Treatment

“Every industry has what I call ‘Innovation Hubs’ and this has got to be one of the best in our industry”
 JEFF SIMMONS, ELANCO

INDUSTRY INSIGHTS AND BUSINESS DEVELOPMENT ACROSS ALL SPECIES



2
Tracks



250+
Attendees



80+
Start-up Companies



25+
Investors

**EXECUTIVE SPEAKER LINE-UP
 INCLUDES:**



Mark Krivis
 Senior Director, Business
 Development Lead
Zoetis



Jeannine Taaffe
 CEO - Adopt-A-Pet
Kinship



Paula Bamford
 VP, Veterinary Services
Petco



Lucas Huntimer
 Senior Advisor External
 Innovation
Elanco



Neal Fishman
 CTO-Based Pathology
IBM



Julia Stephanus
 Partner
Borealis Ventures



Megan Grether
 Head of Global Business
 Development and
 Licensing Animal Health
**Boehringer
 Ingelheim**



Julia Loew
 Senior Vice President,
 Commercial Operations
MWI Animal Health



Sanjeev Anand
 Vice President
TechAccel

WELCOME

We're excited to welcome you to the 6th annual Animal Health, Nutrition and Technology Innovation USA. We provide a platform for disruptive innovators to showcase their ideas and connect emerging companies with investors or strategic partners.

We strive to engage all key participants in the value chain so we can address the full scope of how animal health impacts pet owners, veterinarians, and farmers today.

We would be delighted for you to join us as we address the challenges and opportunities for innovation in our ever-evolving industry.

GLOBAL ADVISORY BOARD

The Global Advisory Board is a prestigious group of individuals with extensive experience in the animal health industry. This group is responsible for guiding the production and development of the global Animal Health Innovation Series.



Rob Kelly
Senior Vice President,
Commercial Leader for
EURAM Region **MSD**
Animal Health



Ellen De Brabander
Executive Vice
President R&D and
Innovation
Elanco



Jean-Luc Michel
Senior Vice President,
Head of Global Strategic
Marketing
Boehringer Ingelheim



Alan MacKay
Executive Partner
and Founder
GHO Capital



Linda Rhodes
VMD, PhD, Independent
and ex-CSO
Aratana
Therapeutics



Aaron Schacht
Chief Executive Officer
BiomEdit



Dave Ross
Chief Executive
Officer
Agri-EPI Centre



Thomas Zerzan
President Companion
Animal
Phibro Animal Health



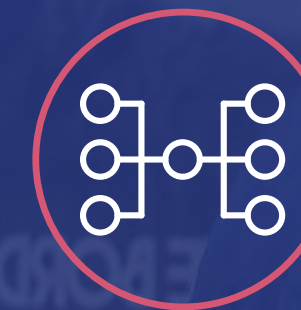
Sébastien Huron
Chairman of the Executive
Board and CEO
Virbac Sant Animale

WHAT'S NEW FOR 2023



All Stakeholders Under One Roof

Meet the game changers from across our industry



Expanded Networking Opportunities

Form more connections across focussed roundtables, workshops, and species-specific discussions, with two new tracks on partnering and industry insights.



Elevated Start-up Exposure

Tune into 20 pitches from cutting-edge innovators across companion and production animals, and join us for our new separate late-stage pitching event



Research Poster Session

Apply to showcase your innovative research in animal health to a community of potential partners and accelerators.

OUR EXPANDED INNOVATION SHOWCASE

The showcase is a unique opportunity for emerging companies with amazing technology to present in front of the **industry's most influential figures and investors**. 20 start-ups, hand-picked by the Selection Committee, introduce themselves, their innovations and achievements on the main stage. This year, our finalists will be presenting products **across health, nutrition and technology areas**, taking part in either the companion showcase or production showcase.

THERE WILL BE A PRODUCTION SHOWCASE AND COMPANION WITH INNOVATIONS ACROSS:



HEALTH



NUTRITION



TECHNOLOGY

OUR PRESTIGIOUS SELECTION COMMITTEE:



Bruce Truman
Founder
BLT Technology and Innovation Group



Cindy Cole
Partner
Digitalis Ventures



Brett Wong
Principle
Anterra Capital



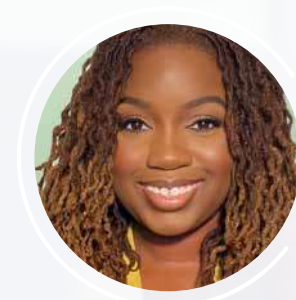
Stephen Lesser
Principal
Novaquest Capital Management



Nicholas Hense
Principle
iim



Sanjeev Anand
Vice President
TechAccel



Lashonda Geffrard
Founder
Black Pet Business Network



Eric Buda
Sr Corporate Partnership Manager
Plug and Play Tech Center



Duncan Mackintosh
Senior Investment Manager
Brandon Capital Partners

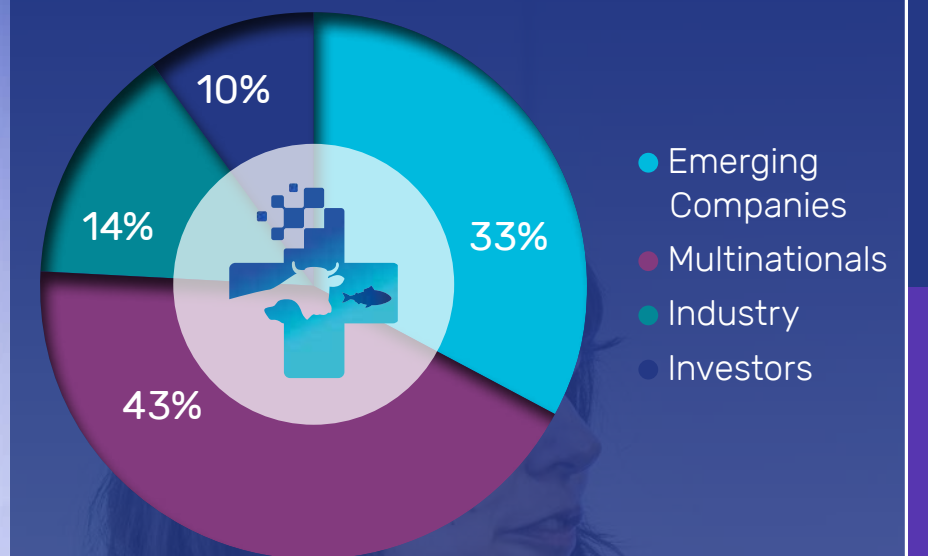


Julia Stephanus
Partner
Borealis Ventures

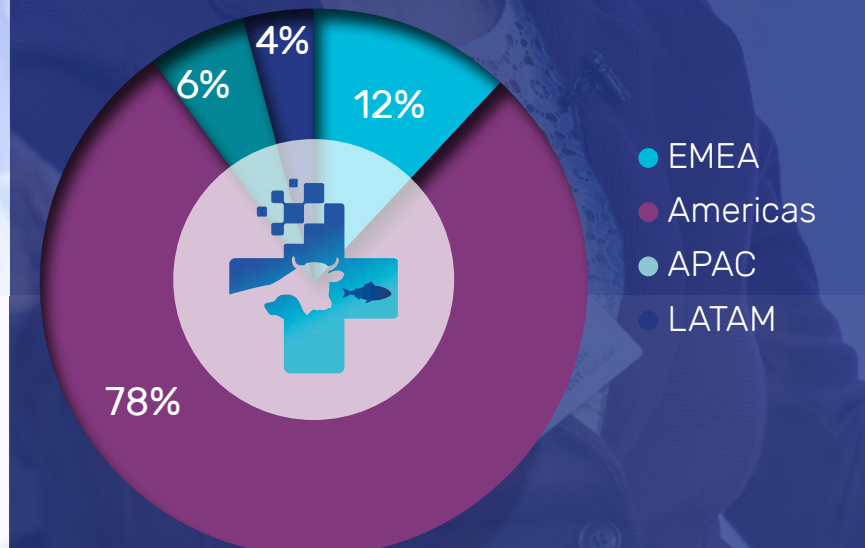


Jeff Mard
Founder & CEO
Channel M, LLC

2022 AUDIENCE BREAKDOWN



GEO BREAKDOWN



OUR INDUSTRY LEADING SPEAKERS



Stephen Lesser
Principal
Novaquest Capital Management



Mareese Keane
Co-Founder
Opengate Partners



Susan Groeneveld
Founder
sylvester.ai



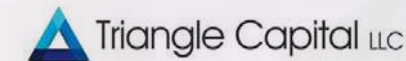
Cherylyn Harley LeBon
Partner
Womble Bond Dickinson



Luis Lopez
Sr. Leader
Healthcare
Amazon Business



Richard Kestenbaum
Partner
Triangle Capital



Bruce Truman
Founder
BLT Technology and Innovation Group



Neal Fishman
Distinguished Engineer and CTO of Data-Based Pathology



Emily Aston
Senior Program Manager, Animal Health & Nutrition
Tech Accel



Theo Weening
Partner
The Sustainable Meats Group



Candise Goodwin
Principle
Outlier Advisors



Paula Bamford
VP, Veterinary Services
Petco



Judy Schnurr
Director, Nutrition Innovation
Hill's Pet Nutrition



Aaron Schacht
CEO
BiomEdit



Duncan Mackintosh
Senior Investment Manager
Brandon Capital Partners



Megan Grether
Head of Global Business Development and Licensing Animal Health
Boehringer Ingelheim



David Haworth
President
Vidium Animal Health



Bob Lester
Chief Medical Officer
WellHaven Pet Health

OUR INDUSTRY LEADING SPEAKERS



Heather Fowler
Director, Producer
and Public Health
**National Pork
Board**



Ginny Siller
Director
Government Affairs
**Animal Health
Institute**



Lashonda Geffrard
Founder
**Black Pet
Business
Network**



Eric Buda
Sr Corporate
Partnership
Manager
**Plug and Play
Tech Center**
PLUGANDPLAY



Grant Barnekow
Founder
Sphinx



Christopher
Oliviero
General Manager
Niman Ranch



Sanjeev Anand
Vice President
TechAccel



Linda Rhodes
VMD, PhD,
Independent and
ex-CSO
**Independent
Animal Health**



Mike Charles
Owner
**LaBelle
Patrimoine
Heritage Chickens**



Victoria Mo
Co-Founder
Ten Lives
ten lives



Rob Hunter
CEO
**One Medicine
Consulting**



Julia Loew
Senior Vice
President,
Commercial
Operations
MWI Animal Health



Tom Overbay
Partner
**Expedite
Animal Health**



Andrea Nance
Global Head
of Corporate
Sustainability
Zoetis



Cindy Trice
Founder and CEO
Relief Rover



Natalie Marks
Executive
Committee
VANE



Audrey Wystrach
Founder and CEO
Petfolk



OUR INDUSTRY LEADING SPEAKERS



Miriam Martin
Director of Animal
Health and Welfare
**North American
Meat Institute**



Ira Gordon
Co-Founder
VANE



Paul Casady
Senior Consultant
**Brakke
Consulting**



Alejandro Bernal
President & CEO
PetDx



Dr. Haley Larson
Assistant Professor
of Animal Health
**Kansas State
University**



Cindy Cole
Partner
Digitalis Ventures
DIGITALIS



Joe Kennedy
Managing Director
Skills Alliance



Lucas Huntimer
Senior Advisor
External Innovation
Elanco



Scott Brown
Senior Executive
Director
**Cherry Tree &
Associates**



Sheri Gilmartin
Vice President,
Data Services
Vetsource



Brian Kanke
President
**Zoo Pharma
Dynamics**



Richard Nilsson
CEO
MyPetGo



Brendan Lynch
SVP, Urgent Care
Hospitals and
Innovation
**VCA Animal
Hospitals**



Mark Krivis
Senior Director,
Business Development
Lead
Zoetis



Jeannine Taaffe
CEO - Adopt-A-Pet
Kinship

MEET THE WHO'S WHO IN ANIMAL HEALTH

ANIMAL HEALTH AND BIOTECH COMPANIES



CROS AND CDMOS



PETCARE & PETFOOD BRANDS:



ANIMAL FEED:



INVESTORS AND INVESTMENT BANKS



TECHNOLOGY PROVIDERS:



CONSULTANTS, GOVERNMENT AND NON-PROFIT ORGANISATIONS:



PRODUCERS AND RETAILERS:



VETERINARY PRACTICES AND ASSOCIATIONS





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39 DALTON ST, BOSTON

12-14 June, 2023

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Animal Health Innovation



WORKSHOP DAY

MONDAY

12 JUNE

1:00PM-5:00PM

(PRE-REGISTRATION REQUIRED)

1:00pm - 3:00pm Workshop 1

Focus on **vaccines or vaccine platforms**. We invite any group with a vaccine technology or platform that has potential in any species to register their interest. Once the TechAccel team see the list of who has registered, they will tailor the workshop and select the registrants whom they would like to attend.

Hosted by  **TechAccel**
Technology Acceleration Partners

3:00pm-5:00pm - Pre-Scheduled 1-2-1 Meetings (Open to all attendees, no pre-registration required)





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Animal Health Innovation

DAY ONE

TUESDAY

13 JUNE

8:00AM-6:00PM

8.00am

Registration Opens

9.00am

Opening remarks

Maisie Douch, Portfolio Manager, Animal Health, **Kisaco Research**

9:05am

Thriving as an Industry During Macroeconomic Uncertainty

As the industry continues to evolve and be impacted by external factors, there are huge questions to be answered.

- How will the predicted shift from a growth mindset to a recessionary mindset impact investment in animal health?
- How will the current climate impact consumer choices?
- Where are the priority areas for investors?
- How should founders respond to the current climate to best protect the future of their business?

Moderator: Paul Casady, Senior Consultant, **Brakke Consulting**

Mark Krivis, Senior Director, Business Development Lead, **Zoetis**

Natalie Marks, Executive Committee, **VANE**

Ginny Siller, Director, Government Affairs, **Animal Health Institute**

Stephen Lesser, Principal, **Novaquest Capital Management**



WELCOME

SPEAKERS

AGENDA

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Animal Health Innovation



DAY ONE

TUESDAY

13 JUNE

8:00AM-6:00PM

9:50am

Next-Gen Innovation for Animal Health: Reaching the Potential for Digital & Data to Improve Care for Pets

Technology plays a huge role, both at the clinic and at home. Technology is improving pet parents' insights into their pets, boosting pet quality of life, and supporting consumers in making educated decisions about purchases and care for their pets. But how does technology then support the role of the veterinarian? And how can technology support access to care and tackle vet shortages?

Moderator: Bruce Truman, Founder, **BLT Technology and Innovation Group**

Julia Loew, Senior Vice President, Commercial Operations, **MWI Animal Health**

Luis Lopez, Sr. Leader Healthcare, **Amazon Business**

Audrey Wystrach, Founder, **Petfolk**

Jeannine Taaffe, CEO - Adopt-A-Pet, **Kinship**

10:30am

Break & Pre-Scheduled 1-2-1 Meetings

Partnering and Investment

11:35am

Late-Stage Start-up Spotlight

Join this session of quick-round presentations from the leading late-stage start-ups across animal health, nutrition, and technology. Hearing from both companion and livestock start-ups, these companies will share their progress, their learnings, and the future direction of the business. Our judging panel will offer advice and discussions will be had on what is needed to grow your business and scale.

Tracy Raines, Vice President of Research and Development, **Mazen Animal Health**

Dr. Dennis Chmiel, Co-Founder, Chief Lab & Innovation Officer, **MySimplePetLab**

Jolyon Martin, Founder, **PetMedix**

Adriann Sax, President, CEO and Co-Founder, **Vetigenics**

Athena Lee, Co Founder and CEO, **Zum Vet**

Industry Insights and Developments

11:35am

Innovation as a Driver for Sustainable Practice

Despite demands on the supply chain to deliver cost-effective protein to feed our planet, consumer preferences for sustainability and welfare are the leading demand across the globe. But what new innovations are leading the charge toward more sustainable practices? And how can these be successfully implemented on the farm?

Moderator: Mareese Keane, Co-Founder, **Opengate Partners**

Rob Hunter, CEO, **One Medicine Consulting**

Heather Fowler, Director, Producer and Public Health, **National Pork Board**

Miriam Martin, Director of Animal Health and Welfare, **North American Meat Institute**

Andrea Nance, Global Head of Corporate Sustainability, **Zoetis**

12:20pm

The Current Needs of the Veterinarian and Capitalizing on a Consolidating Veterinary Landscape

As consolidation continues to be a trend of 2023, the veterinary landscape continues to change. However, staff shortages and the need for new clients remain a challenge for veterinarians. When looking at the role of the animal health industry, how are new innovations supporting veterinarians in their delivery of care for pets, and what is needed moving forward?

Moderator: Ira Gordon, Co-Founder, **VANE**

Cindy Trice, Founder and CEO, **Relief Rover**

Bob Lester, Chief Medical Officer, **WellHaven Pet Health**

Brendan Lynch, SVP, Urgent Care Hospitals and Innovation, **VCA Animal Hospitals**

WELCOME

SPEAKERS

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Animal Health Innovation

DAY ONE

TUESDAY

13 JUNE

8:00AM-6:00PM

1:00pm

Lunch

2.00pm

Building a Valuable Advisory Board to Grow and Scale your Company

As the Animal Health market continues to evolve, many start-ups look to a board to support in future-proofing their company. What are the positives and limitations to an advisory board? And how can you capitalize on your board to successfully scale?

Moderator: Richard Kestenbaum, Partner, **Triangle Capital**
Cherylyn Harley LeBon, Partner, **Womble Bond Dickinson**
Joe Kennedy, Managing Director, **Skills Alliance**

2.25pm

Opportunities for Start-ups at Each Stage of Growth: Entry to Exit

This session looks at the journey of a start-up from entry to exit, where big questions need answering:

- What are the learning points for a company looking to enter the market?
- How do you find the right investor?
- How can you successfully scale?
- Why and when should you sell your company and how do you find out what the right price is?
- What help do you need and how do you find the right buyer?

Moderator: Stephen Lesser, Principal, **Novaquest Capital Management**
Richard Kestenbaum, Partner, **Triangle Capital**
Tom Overbay, Partner, **Expedite Animal Health Partners**
Scott Brown, Senior Executive Director, **Cherry Tree & Associates**
Julia Stephanus, Partner, **Borealis Ventures**

3:10pm

Break & Pre-Scheduled 1-2-1 Meetings

2.00pm



SPOTLIGHT ON HUMAN TO ANIMAL TRANSLATION: Learnings from Adjacent Markets and The Beneficial Applications for Animal Health

Human and Animal Health: it is said that the two industries are separate entities but quietly, human health is already crossing into the areas of unmet medical needs in veterinary medicine. There are countless opportunities within animal health for human companies to create first-in-class products that target common syndromes, and that financially and scientifically could support their human drug development. This session will outline how human biotechnology can provide much-needed innovation to this maturing market.

Moderator: Linda Rhodes, VMD, PhD, Independent and ex-CSO, **Aratana Therapeutics**
Aaron Schacht, Chief Executive Officer, **BiomEdit**
Duncan Mackintosh, Senior Investment Manager, **Brandon Capital Partners**

2.30pm

A new paradigm in veterinary cancer diagnostics: Shifting from a reactive to proactive approach

Moderator: Emily Aston, Senior Program Manager, Animal Health & Nutrition, **Tech Accel**
David Haworth, President, **Vidium Animal Health**
Alejandro Bernal, President & CEO, **PetDx**

WELCOME

SPEAKERS

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Animal Health Innovation

DAY ONE

TUESDAY

13 JUNE

8:00AM-6:00PM

4:30pm

Unpacking the Opportunity in Cats: The Status of Research and Development and How you can Capitalise on the Opportunity

Moderator: Cindy Cole, Partner, **Digitalis Ventures**
Susan Groeneveld, Founder, **sylvester.ai**
Grant Barnekow, Founder, **Sphinx**
Victoria Mo, Co-Founder, **Ten Lives**

5.15pm

Pre-Scheduled 1-2-1 Meetings

6.00pm

Networking Reception



WELCOME

SPEAKERS

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Animal Health Innovation



DAY TWO

WEDNESDAY

14 JUNE

9.00AM - 5.30PM

7:45am

Pre-Scheduled 1-2-1 Meetings

9:00am

The Current Animal Health Landscape and Opportunities for Innovators

Megan Grether, Head of Global Business Development and Licensing Animal Health, **Boehringer Ingelheim**

9:10am

Opportunities to Innovate in the Livestock Sector: The use of Technology to support Efficiency and Productivity

The US market is a critical component of the current global food chain. Alongside this food demand, there are challenges associated with disease outbreaks, and demands for affordable, sustainable, and traceable protein. But how are local producers managing increased food demand? And what technologies will support producers over the next 5-10 years?

Moderator: Megan Grether, Head of Global Business Development and Licensing Animal Health, **Boehringer Ingelheim**

Theo Weening, Partner, **The Sustainable Meats Group**

Christopher Oliviero, General Manager, **Niman Ranch**

Mike Charles, Owner, **LaBelle Patrimoine Heritage Chickens**

Neal Fishman, Distinguished Engineer and CTO of Data-Based Pathology, **IBM**

9:45am

One Health: The Role of Food-Producing Animals in Supporting Planetary Health

Sanjeev Anand, Vice President, **TechAccel**

10:10am

Opportunities in a Merging Petcare Market: Pet Wellness

- Understand consumer priorities within pet health, nutrition, and products
- Evaluate the opportunities in the market and how partnerships, vertical integration, and mergers will cater towards the merging industry
- Uncover how manufacturers, veterinarians, retailers, and pet owners can thrive in consumerization of pet pharmacy with new consumer expectations for e-prescribing solutions and new retailer approaches.

Moderator: Candise Goodwin, Principle, **Outlier Advisors**

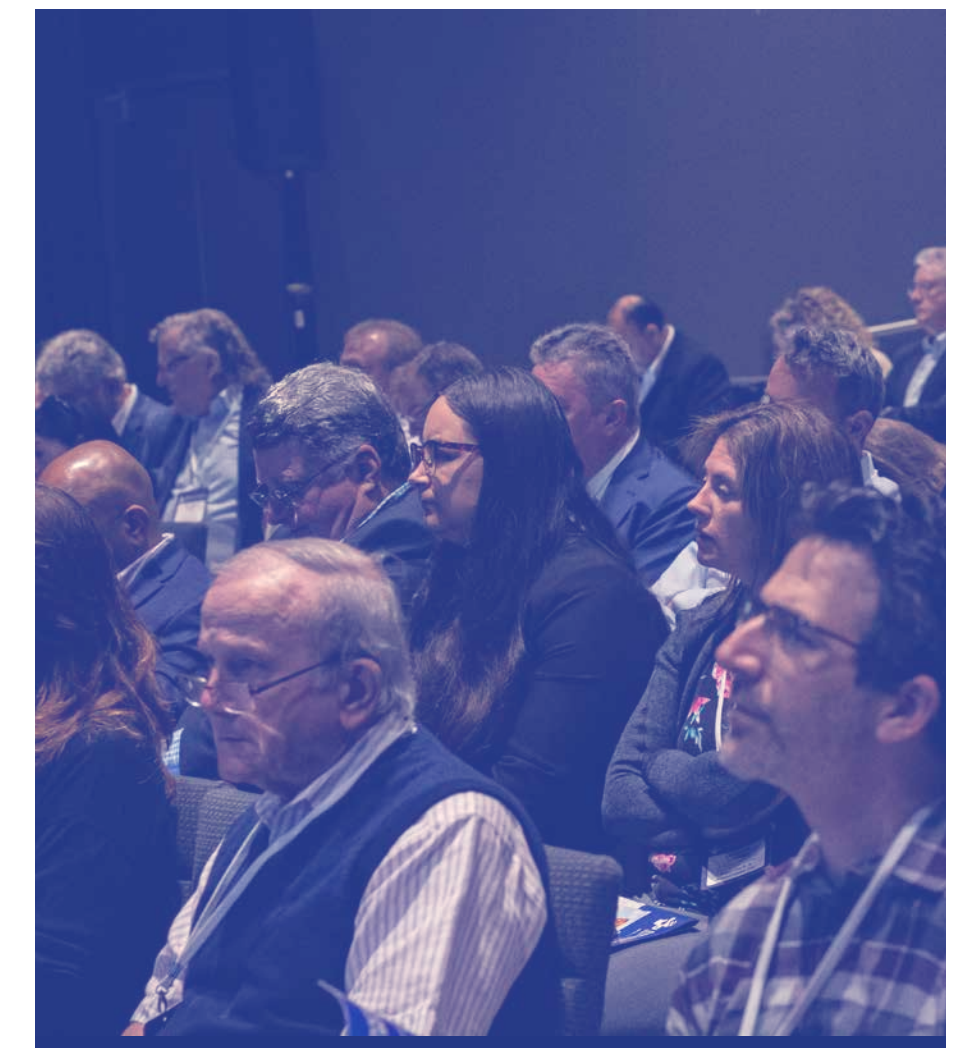
Paula Bamford, VP, Veterinary Services, **Petco**

Lucas Huntimer, Senior Advisor External Innovation, **Elanco**

Sheri Gilmartin, Vice President, Data Services, **Vetsource**

10:40am

Break & Pre-Scheduled 1-2-1 Meetings



WELCOME

SPEAKERS

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Animal Health Innovation

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WEDNESDAY

14 JUNE

9.00AM - 5.30PM

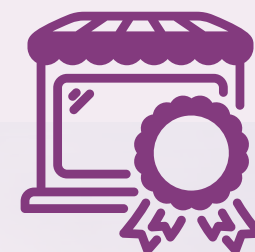
Production

11:40am

Production Animal Innovation Showcase

Ten selected start-up companies seeking financial investment or strategic partnership will present to a panel of judges.

- Ignacio Albornoz, CEO, **Cattler Corporation**
- Rajat Pandya, CEO and Co-Founder, **Faunatech Solutions**
- Dror Tamir, Founder and President, **Hargol FoodTech**
- Terry Fossum, CEO and Founder, **Phoenix Animal Wellness**
- Michael Coe, Chief Scientific Officer, **Phoreus Biotechnology**
- Jim Donahue, CO-Founder and CEO, **ReproHealth Technologies**
- Rob Hunter, Chief Scientific Officer, **Sorensis**
- Charles Owen, CEO, **272BIO**



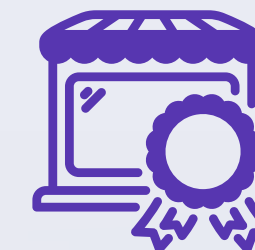
Companion

11:40am

Companion Animal Innovation Showcase

Ten selected start-up companies seeking financial investment or strategic partnership will present to a panel of judges.

- Gary Jennings, CEO, **Saiba Animal Health**
- Cecelia Carrera, CEO, **BistroCat**
- Andria Beal, CEO and Founder, **EpiPaws**
- Nayoung Susie Kim, Co-Founder, **Highfive Vet**
- Sungwon Lim, CEO, **ImpriMed**
- Emmitt Nantz, Co-Founder, **Inventory Ally**
- Eve Hanks, CEO, **MI:RNA**
- Chan Namgong, Founder and CEO, **Onctotect**
- Matt Russell, Co-Founder, CEO, **Petszel LLC**
- Anan Copty, Founder and CEO, **SynergyMed**



1:20pm

Lunch and Academic Research Poster Session

Apply to showcase your innovative research in animal health to a community of potential partners and accelerators.



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Animal Health Innovation

DAY TWO

WEDNESDAY

14 JUNE

9.00AM - 5.30PM

Production

2:45pm

Networking Roundtables

Take the opportunity to network with pre-registered groups of up to 14 people, where we will be discussing the biggest challenges and opportunities across production animals. Each interactive session is 45 minutes



The Biggest Opportunities in Aquaculture: Data, Analytics, and New Farming Methods

Moderator: Emily Aston, TechAccel



Fighting Chronic Disease in Production Animals

Moderator: Brian Kanke, President, Zoo Pharma Dynamics



The Importance of Regulatory knowledge at all levels in your company

Moderator: Dr. Haley Larson, Assistant Professor of Animal Health, Kansas State University

Companion

2:45pm

Networking Roundtables

Take the opportunity to network with pre-registered groups of up to 14 people, where we will be discussing the biggest challenges and opportunities across companion animals. Each interactive session is 45 minutes



The Importance of Data and Digital Transformation for the Petcare Industry

Moderator: Richard Nilsson, CEO, MyPetGo



The Importance of the Microbiome in Guiding the Care of our Pets

Moderator: Judy Schnurr, Director, Nutrition Innovation, Hill's Pet Nutrition



New Innovations in Pain Management and Pain Relief



How Pet Parents are Changing and the Impacts for Products and Services

Moderator: Candise Goodwin, Principle, Outlier Advisors

4:30pm

Break & Pre-Scheduled 1-2-1 Meetings

5:30pm

End of Conference

MEET THE TEAM

Got any questions? Meet the Animal Health team to find out how you can get involved.



Maisie Douch

Portfolio Manager, Animal Health
maisie.douch@kisacoresearch.com



Sarah Rowlands

Marketing Director
sarah.rowlands@kisacoresearch.com



Calan Smith

Head of Strategic Alliances
cs@kisacoresearch.com



Stephen Swarray

Commercial Partnerships Director
swarray@kisacoresearch.com



Harrison Sharp

Senior Commercial Partnerships Manager
harrison.sharp@kisacoresearch.com



Jessica Spiandore

Operations Director
JS@kisacoresearch.com



Trishala Lalji

Head of Sales - Animal Health &
Consumer Markets
tl@kisacoresearch.com



PARTNERS

PLATINUM ASSOCIATE PARTNER



ASSOCIATE PARTNERS:



SENIOR EVENT PARTNER



EVENT PARTNERS:



MEDIA PARTNER:



CHARITY PARTNER:



PARTNERING OPPORTUNITIES

Based on your objectives, we can create bespoke packages designed specifically for you. From presenting your expertise on the main stage to hosting an exclusive networking drinks, you can partner with us to showcase your brand and make valuable new connections. Opportunities predominantly lie in 3 main categories:

THOUGHT LEADERSHIP

- Keynote
- Webinars
- Industry/research reports
- Workshops
- Roundtable discussions
- Panels & Chairing

BRANDING

- White papers
- Onsite visibility
- Webinars and podcasts
- Marketing exchange
- Booth Area
- Social Media Coverage

NETWORKING

- Drinks Reception
- Boardroom Briefings
- One-to-One Meetings
- Hosting Private Dinners

GET IN TOUCH TO LEARN MORE ABOUT HOW YOU CAN GET INVOLVED

Connect with our team to understand how you can get involved.



Harrison Sharp
Commercial Partnerships Manager
Harrison.Sharp@kisacoresearch.com



Stephen Swarray
Commercial Partnerships Director
swarray@kisacoresearch.com



Shaping the Future of the Animal Health Industry by showcasing innovations in Prediction, Prevention, and Treatment

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Animal Health Innovation

LOCATION & VENUE BOSTON, USA



Sheraton Boston Hotel
39 Dalton St, Boston

PRICING

PASS TYPE	STANDARD PRICING
Showcase Applicant Only available to companies that have applied to present at the Innovation Showcase in 2023.	\$1,899
Emerging Companies & Start Ups, Academics, Charities, Veterinary Practices, Angel and VC Investors For Start-ups with under £4m in annual revenue. Please note: Those offering consultancy or market intelligence services do not qualify for this rate.	\$1,999
Delegate Health, Nutrition and Tech companies (under £100m in annual revenue).	\$2,599
Multinationals & Service Providers CROs, CMOs, Consultants, M&A Advisors, Private Equity, Incubators, Accelerators, and Distributors, and companies over £100m in annual revenue.	\$3,499

BIG SAVINGS WITH BIG BOOKINGS

SAVE 10% - Book a team of 3+

SAVE 15% - Book a team of 5+

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Team discounts are only valid on industry rates and not in conjunction with any other offer or promotion. Payment Terms: Please note that a \$79 processing fee will apply to any invoices requested. All Prices are in USD. All Early Bird discount prices, including Group Discounts, must be paid in full by deadlines provided above. No discount offers can be combined with any other offer. Please view our Cancellation Policy. QUESTIONS? Please email events@kisacoresearch.com.