

6TH ANNUAL ANIMAL HEALTH, NUTRITION & TECHNOLOGY INNOVATION LATAM

13 - 14 September Face-to-Face Event | São Paulo, Brazil

Shaping the Future of the Animal Health Industry by Showcasing **Innovations in Prediction, Prevention and Treatment**

15+ 150+ 30+ Ş FS ₹ C C C C C Start-up Companies Investors Attendees



Mauricio Motta CEO Logvett



Márcio Rezende **Evaristo Carlos** SDA MAPA



Luis Xavier Rojas SVP and General Manager **Zoetis Brazil**



José Tomé CEO **AgTech Garage**











KEY EXPANDED CONTENT FOR 2023



University Pavilion

Connect and uncover the latest innovations showcased by the leading universities across Latin America



Innovation Showcase

Invest or partner with the leading 12 companion & production animal start-ups across health nutrition and technology



20+ **Pre-Scheduled Meetings**



Companion and Production Animal Insights

Prevent veterinary burnout, improve traceability, sustainability & productivity and limit the spread of detrimental diseases



Robert DiMarzo Principle DiMarzo Consulting



Kleber Gomes CEO **Ourofino Saude** Animal



Maria Jose Pampin Co-Founder & CEO **De Patas**



Jucelia Lopes Maia Coordinator of TechnoPARQ CenTev



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WELCOME

Animal Health, Nutrition and Technology Innovation Latin America is part of our global Animal Health series, focused on showcasing the most exciting investment opportunities in Latin America, connecting businesses with investors and strategic corporate partners.

Join us in São Paulo to discover the latest innovations in the Latin American region, with focuses on harmonizing regulation globally to encourage new innovation, uncovering new distribution and trade opportunities and highlighting the applications for technology across companion and production animals.

WHY ATTEND?



Raise funding by connecting with investors and M&A advisors working across production and companion animal



Forge partnerships

with senior representatives from leading animal health companies who can open up your community base

Increase your revenue

by discovering the new trade and distribution opportunities globally and meeting growing demand for sustainability, traceability and welfare

GLOBAL ADVISORY BOARD



Encourage the development of

innovation through industry cooperation to harmonize regulation and legislation with Europe APAC and North America



Ellen De Brabander Executive Vice President R&D and Innovation Elanco



Jean-Luc Michel Senior Vice President, Head of Global Strategic Marketing Boehringer Ingelheim



Thomas Zerzan President Companion Animal Phibro Animal Health



Sébastien Huron Chairman of the Executive Board and CEO Virbac Sante Animale



Alan MacKay Executive Partner and Founder GHO Capital



Aaron Schacht Chief Executive Officer BiomEdit



Linda Rhodes VMD, PhD, Independent and ex- CSO Aratana Therapeutics



Robert Kelly Senior Vice President, Commercial Leader for EURAM Region MSD Animal Health



Dave Ross Chief Executive Officer Agri-Epi Centre















WHO WILL YOU MEET?





AUDIENCE BREAKDOWN



Start-Ups

APAC

America

LATAM















·♀ INNOVATION SHOWCASE

Uncover the latest innovations in Latin America with pitches from 6 companion animal start-ups and 6 production animal start-ups in our Innovation Showcase. Hand-picked by our Selection Committee, these are the most promising emerging businesses in the region looking for financial investment and strategic partnerships.

WHAT WILL I GET AS A FINALIST?



MAINSTAGE SPOTLIGHT:

Showcase your brand to seasoned strategic M&A scouts, venture capital and private equity investors.



BRAND VISIBILITY:

Your application will be assessed by our Selection Committee. Heightened brand presence will improve your ability to network and to facilitate investment and partnership opportunities.

APPLY IF YOU ARE A START-UP WORKING ACROSS:

HEALTH

Vaccines, Therapeutics, Biologicals, Genetics & Breeding, Prevention and Treatment of Infectious Disease, Pain, Inflammation and Allergy, Treatment of Chronic Diseases, Oral Vaccines, Medical Devices and Diagnostics



Alternative Proteins and Oils, Animal Microbiome Technology, Sustainable ingredient/nutrient sources, Functional ingredients

APPLY NOW

SELECTION COMMITTEE



Adriana Ferreira de Faria Prof. Dr. Executive Director CenTev



EXPOSURE:

Marketing content pieces on finalists will be shared with over 20,000 animal health, investment, and petcare market executives across multiple marketing channels.



Carlos Becco Senior Advisor Agribusiness and Agtech Agritech Capital



Learning, Blockchain, IoT integration, Monitoring, Surveillance

APPLICATIONS CLOSE 30 JUNE



José Tomé CEO AgTech Garage



Cristina Jorge CMJ Consultoria & Assessoria













OUR INDUSTRY LEADING SPEAKERS



Luis Xavier Rojas SVP and General Manager Zoetis Brazil

zoetis



Márcio Rezende Evaristo Carlos SDA MAPA



Delair Bolis President SINDAN





José Tomé CEO AgTech Garage





Pedro Henrique Mannato Coutinho CEO Olho do Dono





Danilo Leao Founder Boy Control





Maria Jose Pampin Co-Founder & CEO De Patas





Carlos Becco Senior Advisor Agribusiness and Agtech



Dr Kimberly Simmons Director Global Regulatory Affairs Clinglobal





Robert DiMarzo Principle DiMarzo Consulting



Natanael Leitão Founder, Chief Scientist YLive





Fabricio Sousa Partner Porsche Consulting

Porsche Consulting Strategic Vision. Smart Implementation.



David Smith CEO & Executive Chair Ceres tag

CERES



Stanley Oliviera Head of Digital Agriculture **Embrapa**





Jose Francisco Miranda Sustainability Business Development Latam dsm-firmenich

dsm-firmenich 🐽



Esteban Corrales Director LabYES





Kleber Cesar Silver Gomes CEO Ourofino Animal Health





Mauricio Motta CEO Logvett



Kieran Gartland Managing Director The Yield Lab





Roberto Vituzzo Executive Director Pet Friends













OUR INDUSTRY LEADING SPEAKERS



Cristina Jorge CMJ Consultoria & Assessoria





Lucas Zuben Founder Decoysmart





Jucelia Lopes Maia Coordinator of TechnoPARQ CenTev





Fernando Mizote Director Agrisolus





Lucas Rodrigues Co-Founder **Box for Pets &** Estima Veterinary Hospital box<mark>4</mark> pets



Francisco Jardim Co-Founder and Managing Director **SP Ventures**





José Carlos de Padua Neto **Technical Director** Sistema Famasul





Cristiano Lauretti Head of Private Equity Kinea





Paulo Nassar President Cobasi







Rodrigo Faleiros Superintendent Director **UCBVet**



Yunus Social Business







Henry Berger Head of Latam I **Country Manager** Brazil **Vet Family**

Sergio Schuler President **MBPS**

Brazilian Roundtable on



Byron Silver Regulatory and **Business Affairs** Consultancy **Vet Affairs**





Andre Luiz Perrone do Resi **Executive Director** CMA





Dr Daniel Hato Founder **Dr Hato** Veterinary Hospital





Ivan Bergier Researcher Embrapa





Luiz Luccas **Business Consultant ALPHA HD**









Dr Rafael Sales Founder and CEO Algabloom





Ruy Camargo Neto Innovation Director Impact Hub















13 - 14 SEPTEMBER **FACE-TO-FACE EVENT** SÃO PAULO, BRAZIL

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REGISTER NOW



DAY ONE WEDNESDAY **13 SEPTEMBER**

9:00am - 10:00am

Registration and Pre-Scheduled 1-2-1 Meetings

10:00am - 10:30am

Exploring the Latest Trends and Biggest Opportunities in the Brazilian Market

The Brazilian animal health market has experienced a 9.2% growth rate over the past 2 years, creating an opportunity for increased innovation and investment across health, nutrition and technology. Join this session to discover the biggest trends impacting the Brazilian market and the biggest opportunities across companion animal, poultry, swine, ruminants and aquaculture.

Luis Xavier Rojas, SVP and General Manager, Zoetis Brazil Márcio Rezende Evaristo Carlos, SDA, MAPA Ivan Bergier, Researcher, Embrapa Ruy Camargo Neto, Innovation Director, Impact Hub

10:30am - 11:00am

The Investor Landscape in LatAm: the Role of Financial Investment in Driving Innovation

Discover how to secure the investment necessary to expand your business by determining:

- The priorities for key investors from across the LatAm region
- Where they see the need for innovation within companion animal and livestock markets in the next few years
- How you can make your brand stand out to investors

José Tomé, CEO, AgTech Garage

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Kieran Gartland, Managing Director, The Yield Lab

Francisco Jardim, Co-Founder and Managing Director, SP Ventures

Lauren Gurgel, Head of Innovation, Yunus Social Business

"The opportunity to learn from the different perspectives and regions is awesome. I enjoyed the different panels and presentations because we can increase our knowledge, share our expertise and get to network with interesting people."

Gustavo Osorio, Commercial Manager, Dechra Pharmaceuticals













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DAY ONE WEDNESDAY

11:00am - 11:30am

The Future of Distribution of Animal Health Products in Latin America

Discover the distribution companies that are prioritizing animal health as an industry and improving the level of service they can provide through technology and innovation. Improve your efficiency, cost and sustainability of the process to keep down pricing and boost your ability to distribute your products.

Mauricio Motta, CEO, Logvett Fabricio Sousa, Partner, Porsche Consulting Cristiano Lauretti, Head of Private Equity, Kinea Paulo Nassar, President, Cobasi Rodrigo Faleiros, Superintendent Director, UCBVet

11:30am - 12:30pm

Pre-Scheduled 1-2-1 Meetings

12:30pm - 1:15pm

University Pavilion with Latin American Universities, Technology Transfers and Innovation Hubs Join the leading institutions as they showcase their leading research and innovations in interactive roundtable sessions.

Jucelia Lopes Maia, Coordinator of TechnoPARQ, Centev

Stanley Oliviera, Head of Digital Agriculture, Embrapa

1:15pm - 2:15pm

Lunch

















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DAY ONE WEDNESDAY

2:15pm - 4:00pm

Innovation Showcase

The 12 finalist companies across companion and production animals will be hand-picked by the prestigious Selection Committee to present their products or services for 6 minutes on the main stage in a quick-fire round of presentations followed by a Q&A.

Selection Committee: Adriana Ferreira de Faria, Prof. Dr. Executive Director, CenTev José Tomé, CEO, Ag Tech Garage, Partner PwC Carlos Becco, Senior Advisor, Agribusiness and Agtech Cristina Jorge, CMJ Consultoria & Assessoria

4:00pm - 5:00pm

Pre-Scheduled 1-2-1 Meeting

5:00pm - 5:30pm

The Need for Standardization and Benchmarking in the Veterinary Care Industry to Encourage the Medicalization of **Companion Animals and Reduce Vet Burnout**

Improve the care that veterinarians can provide and prevent vet burnout by discovering how the industry and veterinarians can align together to encourage the medicalization of pets including:

- Benchmarking pricing and improving data sharing between clinics and industry to understand trends and pricing
- Bettering veterinarian education on available technologies and pricing to increase uptake by veterinarians

Lucas Rodrigues, Co-Founder, Box for Pets & Estima Veterinary Hospital Dr Daniel Hato, Founder, Dr Hato Veterinary Clinics

5:30pm - 5:45pm

Closing Remarks

5:45pm - 6:45pm

Networking Drinks Hosted by Logvett

9:00AM - 6:00PM **13 SEPTEMBER**













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DAY TWO

THURSDAY

9:00am - 9:50am

Registration

9:50am - 10:00am

Opening Remarks and Innovation Showcase Winners Announced

10:00am - 10:30am

The Beef Boom: Creating High Welfare, Sustainable and Fully Traceable Beef

Create more sustainable and traceable beef by discovering the latest innovations supporting the industry as impacts to American and Australian supply chains create increased demand for Brazilian beef and pressure for enhanced sustainability.

David Smith, CEO & Executive Chair, Ceres tag Sergio Schuler, President, MBPS José Carlos de Padua Neto, Technical Director, Sistema Famasul

10:30am - 11:00am

Challenges and Opportunities within The Latin American Animal Health Market Delair Bolis, President, SINDAN

11:00am - 12:00pm

Pre-Scheduled 1-2-1 Meetings

12:00pm - 12:30pm

Changes in Regulation and Legislation That Will Encourage New Innovations and Harmonize Production

Hear about the upcoming changes in legislation and regulation that will impact the industry's ability to bring new innovations and animal health products to market. Find out how the industry can support governments in the changes and the need for standardization to harmonize with North America, Europe and APAC.

Cristina Jorge, CMJ Consultoria & Assessoria

Dr Kimberly Simmons, Director Regulatory Affairs, Clinglobal

Byron Silver, Regulatory and Business Affairs Consultancy, Vet Affairs













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DAY TWO THURSDAY

14 SEPTEMBER

12:30pm - 1:00pm

Re-Imagining Brazilian Livestock Production Through Fostering Innovation Kleber Cesar Silver Gomes, CEO, Ourofino Animal Health

1:00pm - 2:30pm

Lunch and Pre-Scheduled 1-2-1 Meetings

2:30pm - 3:00pm

The Importance of the Latin American Animal Health Industry to Support with Growing Trade Demand Discover how the animal health industry can support feedlots in the biggest challenges they are facing when looking at catering to the staggering growth of beef exports from Brazil Luiz Luccas, Business Consultant, ALPHA HD Andre Luiz Perrone do Resi, Executive Director, CMA

3:00pm - 3:30pm

Technologies that are Supporting Prediction, Prevention and Treatment to Improve Pet Health and Wellness

Improve pet health and personalized pet care by discovering the technologies that are advancing pet health through diagnostics, prevention of disease, and treatment as well as supporting veterinarians' access to data and analytics to enhance the level of care they can provide. Henry Berger, Head of Latam I Country Manager Brazil, Vet Family Maria Jose Pampin, Founder, De Patas Leandro Luize, Editor, Panorma PetVet Roberto Vituzzo, Executive Director, Pet Friends

3:30pm - 4:00pm

Innovation in Aquaculture: Alternatives to Fish Meal to Improve Sustainability and Efficiency

Increase the sustainability and efficiency of fish meal, including reduction of marine ingredients and carbon emissions, creating deforestation free-feed and increasing the use of alternative ingredients. Jose Francisco Miranda, Sustainability Business Development Latam, dsm-firmenich Dr Rafael Sales, Founder and CEO, Algabloom

8:00AM - 5:00PM













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DAY TWO THURSDAY

14 SEPTEMBER

4:00pm - 5:00pm

Pre-Scheduled 1-2-1 Meetings

5:00pm - 5:30pm

Applications for AI, Robotics and Machine Learning Across the Supply Chain Innovations in technology and data are essential to improving animal health and welfare. Join this session to discover the latest developments and applications for AI, Robotics and Machine learning to help you predict and track disease outbreaks, improve the efficiency of production and your supply chain. Pedro Henrique Mannato Coutinho, CEO, Olho do Dono Natanael Leitão, Founder, Chief Scientist, YLive Pedro Peixoto, Board Member, Rumina

5:30pm - 6:00pm

Discovering the Biotechnology Innovations in Companion and Production Animal Pest Control Lucas Zuben, Founder, Decoysmart

6:00pm- 6:30pm

Pre-Scheduled 1-2-1 Meetings



"There is no other event in the region that offers so much knowledge sharing and networking opportunities" **Esteban Corrales, Director, Labyes**

8:00AM - 5:00PM













PARTNERING OPPORTUNITIES

Based on your objectives, we can create bespoke packages designed specifically for you. From presenting your expertise on the main stage to hosting exclusive networking drinks, you can partner with us to showcase your brand and make valuable new connections. Opportunities predominantly lie in 3 main categories:

THOUGHT LEADERSHIP	BRANDING	NETWORKING
 Keynote Webinars Industry/research reports Workshop Roundtable discussion Panels & Chairing Customer & Tech insight sessions 	 White papers Onsite visibility Webinars and podcasts Marketing exchange Booth Area Social Media Coverage 	 ☑ Drinks Reception ☑ Boardroom Briefin ③ One-to-One Meet ☑ Hosting Private D

GET IN TOUCH TO LEARN MORE ABOUT HOW CAN YOU CAN GET INVOLVED



Stephen Swarray Director Commercial Partnerships Swarray@kisacoresearch.com (+44) 0203 696 2920



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Transpharmation Science that translates into results

Our networking platform, Swapcard, allows you to create a profile and connect

with all other attendees at the event. Arrive in São Paulo with a bespoke meeting

schedule and ensure you connect with the senior leaders and industry stakeholders

Swapcard gives you access to the entire attendee list, allowing you to message and invite people to connect during the formal meeting sessions run throughout the day.

You will also have additional time during our informal and interactive networking





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LOGVETT











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Join us in São Paulo

Renaissance Sao Paulo Hotel Alameda Santos, 2233, Sao Paulo 01419-002 Brazil

Pricing

PASS TYPE

Tier 1 - Emerging / Startups / investors

For Start-ups with under \$4m in annual revenue. Start-ups, VCs and Angel Investors Please note: Those offering consultancy or market intelligence services do not qualify for this rate.

Tier 2 - Industry

For health and nutrition, biotech, and digital & tech companies with under \$100m in revenue.

Tier 3 - Service Providers

For CROs, CMOs, Consultants, M&A Advisors, Private Equity, Incubators, Accelerators, Distributors and companies with over \$100m revenue.



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eam discounts are only valid on industry rates and not in conjunction with any other notion. All Prices are in USD. All Early Bird discount prices, including Group

st be paid in full by deadlines provided above. No discount offers can be

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\$1,999.00	\$2,299.00	
\$2,699.00	\$2,999.00	









